



**Travis Perkins**

## Evolve Secure Solutions helps Travis Perkins plc to strengthen its defence against targeted cyber attacks

UK's leading builders merchant deploys FireEye to secure against "Unknown" email and web-based threats while meeting increasingly stringent data protection laws

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**Simon Gray**  
Information Security Specialist  
Travis Perkins

Evolve Secure Solutions, a specialist provider of storage, security and infrastructure has helped Travis Perkins plc, the UK's leading builders merchant to deploy FireEye as part of efforts to safeguard against advanced persistent threats (APTs).

Following an attempted cyber-attack, senior InfoSec staff at Travis Perkins approached Evolve at one of the solution providers' regular Technology Seminars to discuss potential systems to help strengthen its layered security posture. "Evolve introduced us to the FireEye's platform and after further evaluation, the system was deemed as potentially suitable to address several areas that we had concerns around especially around zero day threats," explains **Simon Gray**, Information Security Specialist at Travis Perkins.

Travis Perkins plc is the UK's leading builders' merchants and is part of a group that can trace its roots back over 200 years and continues to grow today by following a successful strategy of acquisition and organic growth. In the wake of recent high-profile attacks on other organisations, and with the Information Commissioner Office (ICO) threatening increasingly severe penalties for inadequate data protection, the group was keen to improve network visibility and ensure the continuous security

of customer information. As a publicly listed company, Travis Perkins plc also needs to take steps to protect sensitive shareholder and financial details.

Before deploying the full solution, Travis Perkins worked extensively with Evolve on thorough proof-of-concept. This not only ensured that the system would be interoperable with existing infrastructure, but also offered an indication of the level of threat currently being missed by traditional security measures.

"Before deploying FireEye, we had been targeted by a cyber-attack that was caught by our internal defences before any harm could be done," explains Gray, "However, had this been more sophisticated malware, as we have seen with many high-profile breaches, it could have been a different story, and this prompted us to seek a solution to cover all bases and deal with this new generation of threat." According to Gray, FireEye was particularly useful in helping to assess where the gaps in its network security were and what its existing defences were in danger of missing, or routinely returning as false positives.

"As an organisation, we are continually striving to ensure the utmost protection for our customers, and in this respect, FireEye really impressed us," continued Gray.

# Travis Perkins

## case study

“As the stakes have never been higher, we urgently needed to secure our data with a robust, reliable and comprehensive solution and FireEye certainly ticked all of the boxes.”

“Evolve helped us to implement the platform, provided us with training as well as ironing out some minor supplier issues,” adds Gray, “and now we are managing the system in house with the knowledge that we can turn to Evolve if we have any additional requirements.”

With the FireEye Web Malware Protection System™, Travis Perkins is protected against the web-based and zero-day attacks that traditional firewalls, IPS, AV, and Web gateways often fail to catch, while the FireEye Email Malware Protection System™ secures against spear phishing email attacks that bypass anti-spam and reputation-based technologies. All of this is controlled and managed through the FireEye Central Management System™ (CMS).

“Our work with Travis Perkins is a great example of how a layered security approach using a combination of best of breed technology can help organisation strengthen security,” comments **Rick Gray**, Sales Director at Evolve Secure Solutions, “There is no ‘magic bullet’ to solve every security issue but by offering both consulting and technical services, we can help our clients meet both security and compliance goals with proven and complimentary solutions.”

### About Travis Perkins

Travis Perkins plc is a leading company in the builders’ merchandising and home improvement markets. Born out of the merger in 1988 between Travis & Arnold and Sandell Perkins, the group can trace its roots back over 200 years and continues to grow today by following a

successful strategy of acquisition and organic growth. The group includes some of the leading brands in the industry, Travis Perkins, Keyline, City Plumbing Supplies, CCF, Wickes, Benchmarx, Tile Giant, Toolstation, City Heating Spares, BSS, DHS - Direct Heating Spares, F & P Wholesale, BPT - Birchwood Price Tools, PTS, Connections, and SBS - Sustainable Business Solutions and has over 1,800 branches across the UK.

For more information visit:  
[www.travisperkinsplc.co.uk](http://www.travisperkinsplc.co.uk)

### About Evolve Secure Solutions

Evolve Secure Solutions Ltd is a specialist provider of storage, security and infrastructure services and solutions to enterprises. Founded by individuals with over a decades experience within the IT industry, Evolve deliver a proven and innovative portfolio of products and services to leading UK corporate customers within financial and professional services, retail and manufacturing.

With a core of top level vendor accreditation and strong delivery processes based on Prince 2 and ITIL best practice, Evolve has established long standing relationships with its clients to help deliver high value IT solutions. To help its clients meet the challenges of modern business process and to improve flexibility, Evolve has an extensive solutions portfolio that can be delivered via the use of on-site IT, hosted applications and remotely managed services.

For more information, please visit [www.evolvesecure.com](http://www.evolvesecure.com)

### About FireEye, Inc.



FireEye is the leader in stopping advanced targeted attacks that use advanced malware, zero-day exploits, and APT tactics. The FireEye solutions supplement traditional and next generation firewalls, IPS, anti-virus, and gateways, which cannot stop advanced threats, leaving security holes in networks. FireEye offers the industry’s only solution that detects and blocks attacks across both Web and email threat vectors as well as latent malware resident on file shares. It addresses all stages of an attack lifecycle with a signature-less engine utilising stateful attack analysis to detect zero-day threats. Based in Milpitas, California, FireEye is backed by premier financial partners including Sequoia Capital, Norwest Venture Partners, and Juniper Networks.

