Wellington College selects Evolve to deploy "Cost Neutral" Barracuda Spam and Virus Firewall

Evolve Secure Solutions, a specialist provider of storage, security and infrastructure has announced the successful completion of a "Cost Neutral" Barracuda Spam & Virus Firewall solution for Wellington College. The licensing cost savings made from the replacement of the College's legacy Websense SurfControl platform has entirely paid for the implementation of the Barracuda platform which also has better performance and full failover capability.

"Evolve provided us with an excellent level of service and delivered what they promised on time and to budget," "The project has been an unqualified success from both a technical and financial perspective."

Tony Whelton
Director of IT development and services

"Our SurfControl Platform ran across three separate servers including an SQL database and was struggling especially during large mail shots," explains **Tony Whelton**, *Director of IT development and services*, "It also had poor resilience and required more maintenance and support."

Whelton who had looked at Barracuda previously while working as an IT Director within the commercial sector did an extensive cost and performance analysis. "For what we were paying in licensing costs for SurfControl, we could run a superior Barracuda solution and have enough money left over to deploy a Palo Alto application firewall. It was a very simple decision to make."
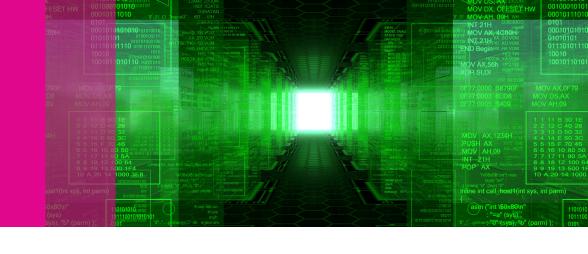
After approaching Evolve Secure Solutions, a highly respected Barracuda partner, the college went live with the new Spam & Virus Firewall platform in August. "The Barracuda appliances run in an active / passive configuration and even during large mail shots, utilisation barely reaches a quarter of capacity," explains Whelton, "The user interface is superior and management

overhead is negligible as everything updates itself automatically."

Wellington College, one of the great British public schools, is an independent co-educational boarding and day school for 13 to 18 year olds. Under a new five-year development plan, Wellington has made significant investments in IT hardware, software and networking facilities to strengthen its excellent IT support for academic learning and school administration. The school's extensive network infrastructure links almost every building, including all Houses and staff houses, and over 1,000 PCs and laptops owned either by the school or by pupils.

The Barracuda Spam & Virus Firewall is compatible with all email servers and can fit into nearly any corporate or small business environment. It is used by small organisations with as few as 10 employees and large organisations with as many as 200,000 employees. A single Barracuda Spam & Virus Firewall handles up to 100,000 active email users. Multiple units can be clustered together for even

greater capacity and high availability. Key features include Network Denial of Service Protection, IP Reputation Analysis, Anti Virus, Spam Fingerprint Check, Intent and Image Analysis.

"Many organisations, especially within Government and Education are running server based anti virus and anti spam solutions that are incredibly expensive in terms of licensing and support," comments **Rick Gray**, *Sales Director at Evolve Secure Solutions*, "Many assume that switching to an appliance model will be more expensive but in reality, a dedicated device that is optimised and built to do a specific task is better than running software across multiple servers and trying to integrate it all together."

Gray highlights a number of projects where customers have used higher licensing costs for products such as SurfControl as the basis for switching to alternative products from Barracuda and Palo Alto. He also highlights the improved reliability and redundancy of a dedicated appliance as an often overlooked benefit.

"There are a number of educational facilities that we are talking with at the moment and it sometimes looks "too good to be true" but the numbers don't lie and we suspect that this trend will be a major area for us over the next 12 months." He adds.

About Evolve Secure Solutions

Evolve Secure Solutions Ltd is a specialist provider of storage, security and infrastructure services and solutions to enterprises. Founded by individuals with over a decades experience within the IT industry, Evolve deliver a proven and innovative portfolio of products and services to leading UK corporate customers within financial and professionals services, retail and manufacturing.

With a core of top level vendor accreditation and strong delivery processes based on Prince 2 and ITIL best practice, Evolve has established long standing relationships with its clients to help deliver high value IT solutions. To help its clients meet the challenges of modern business process and to improve flexibility, Evolve has an extensive solutions portfolio that can be delivered via the use of on-site IT, hosted applications and remotely managed services.

For more information, please visit www.evolvesecuresolutions.com

About Wellington College

Wellington College was founded by Queen Victoria and Prime Minister The Earl of Derby in 1859 as the national monument to Britain's greatest military figure, the Duke of Wellington, who also served the country with distinction twice as Prime Minister. Wellington College is a vibrant and popular co-educational boarding and day school where girls and boys learn to be leaders for life. We aim to provide a unique opportunity in the breadth and depth of education we offer, which goes beyond academic success into every sphere of life.

For more information, please visit www.wellingtoncollege.org.uk

About Barracuda Networks Inc.

Barracuda Networks Inc. built its reputation as the worldwide leader in content security appliances by offering easy to use and affordable products that protect organizations from email, Web and IM threats. Barracuda Networks has leveraged its success in the security market to offer networking products that improve application delivery and network access as well as world-class solutions for message archiving, backup and data protection. Coca-Cola, FedEx, Harvard University, IBM, L'Oreal, and Europcar are amongst the more than 85,000 organizations protecting their networks with Barracuda Networks' solutions.

For more information, please visit www.barracudanetworks.com